

Message Text

CONFIDENTIAL

PAGE 01 MOSCOW 02296 171321Z

44

ACTION EUR-12

INFO OCT-01 ISO-00 DODE-00 EB-07 NRC-05 NSAE-00 TRSE-00

ERDA-05 CIAE-00 /030 W

----- 115822

R 171201Z FEB 76

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 9953

INFO /USDOC WASHDC

C O N F I D E N T I A L MOSCOW 2296

USDOC FOR BEWT/DOWNEY AND BEWT/OEA

E.O. 11652: GDS

TAGS: ESTC, UR

SUBJECT: EXPORT CONTROLS - GLEASON MANUFACTURING COMPANY

1. DURING MEETING AT COMMERCIAL OFFICE FEBRUARY 12, REPRESENTATIVES OF GLEASON MANUFACTURING COMPANY (ROCHESTER, NY) CALLED ATTENTION TO PROBLEMS WHICH COMPANY IS FACING AS CONSEQUENCE OF U.S. EXPORT CONTROLS ON ITS MODEL 102 HYPOID GENERATOR USED IN MAKING SMALL GEARS FOR POWER TOOLS AND SMALL APPLIANCES (SEWING MACHINES ETC). GLEASON'S WEST GERMAN (KLINGENBERG) AND JAPANESE (NASHIMA) COMPETITORS HAVE BEEN SELLING LARGE NUMBERS OF HYPOID GENERATORS TO SOVIETS. ALTHOUGH GLEASON REPS WERE SOMEWHAT VAGUE ON THIS POINT, THEY SAID THEY BELIEVED THESE MACHINES WERE NOT RPT NOT CAUGHT BY COCOM CONTROLS AND THAT FRG AND JAPANESE FIRMS WERE FREE TO SELL MACHINES TO SOVIETS UNDER NATIONAL LICENSING AUTHORIZATIONS.

2. GLEASON REPS NOTED THAT SOVIET BUYING ORGANIZATION, STANKOIMPORT, PURCHASES MACHINES OF THIS TYPE ON BASIS REQUESTS SUBMITTED BY VARIOUS SOVIET END-USERS. STANKOIMPORT THEN PLACES CONSOLIDATED ORDER AND DISTRIBUTES MACHINES AMONG END-USERS. UNDER THHIS SYSTEM, GLEASON WOULD NOT BE ABLE TO OBTAIN END-USER STATEMENTS ON EACH OF MACHINES ORDERED SINCE STANKOMIIMPORT CLAIMS IT DOES NOT KNOW HOW MACHINES WILL BE DISTRIBUTED AT TIME ORDER IS
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 MOSCOW 02296 171321Z

PLACED.

3. STANKOIMPORT HAS INFORMED GLEASON THAT DURING 1976 IT PLANS TO ORDER APPROXIMATELY 30 MACHINES, WHICH AMOUNTS TO ORDER OF ABOUT DOLLARS 2.5 MILLION. IN VIEW OF VOLUME OF BUSINESS WHICH GLEASON APPEARS TO BE LOSING TO FRG AND JAPANESE COMPETITORS, COMMOFF WOULD APPRECIATE BEWT'S ASSISTANCE IN REVIEWING U.S. EXPORT CONTROLS ON THIS TYPE OF EQUIPMENT.
STOESSEL

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ELECTRONIC EQUIPMENT, EXPORT LICENSES
Control Number: n/a
Copy: SINGLE
Draft Date: 17 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: coburnhl
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976MOSCOW02296
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D760058-1065
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760243/aaaablvv.tel
Line Count: 69
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: coburnhl
Review Comment: n/a
Review Content Flags:
Review Date: 06 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <06 MAY 2004 by BoyleJA>; APPROVED <31 AUG 2004 by coburnhl>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: EXPORT CONTROLS - GLEASON MANUFACTURING COMPANY
TAGS: ESTC, EQIP, UR, US, GLEASON MANUFACTURING CO
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006